

2006 SALES AWARDS

By John Thompson

We are pleased to recognize our 2006 Sales Award Winners. These awards are given to our sales reps & international distributors who had the largest percentage increase in sales over the previous year. Since EMCO Flow Systems headquarters are located in Colorado, with 54 peaks over 14,000 feet, we wanted a mountain theme for our sales awards. Therefore the names of our sales awards are the Pinnacle Club and Peak Performer.

Our top sales award, the Pinnacle Club, recognizes the rep with largest sales increase in their respective region. Pinnacle Club winners are given a plaque for their achievements along with EMCO Pinnacle Club shirts for their entire sales staff. The 2006 Pinnacle Club award winners and their sales increase over 2005 are:

Drum Roll Please.....

2006 Pinnacle Award Winners

West	JMC Instruments & Controls	246%
East	Enviro Mechanical Sales	195%
International	Artronix System Company Ltd.	190%
South	Viking Sales	158%

Our reps that exceeded their sales goals are given the Peak Performer award. All Peak Performer award winners will receive a plaque in recognition of their sales achievements. The 2006 Peak Performers and their sales increase over 2005 are:

2006 Peak Performer Winners

West

Willis Instrumentation	194%
Frontier Industrial Controls	191%
Power Process Equipment	128%
SC Controls, Inc.	106%

East

Gary Holland Sales, Inc.	180%
Gaefke and Company	141%

South

Quantum Measurements	125%
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